

Michael Przybyslawski

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EDUCATION

Bachelor of Science in Business Administration: Finance

Graduation: March 2025

Portland State University

Portland, OR

- **GPA:** 3.98
- **Honors:** President's List 4 semesters, Summa Cum Laude
- **Relevant Coursework:** Real Estate Investments, Financial Analytics and Modeling, Business Strategy, Financial Accounting, Business Finance, Organizational Behavior,
- **Greatest achievement:** Collaborated with a diverse team of 10 to provide business consulting services to a local small business, conducting market analysis and delivering strategic recommendations to enhance growth and efficiency.

RELEVANT EXPERIENCE

Costco

April 2020 – May 2022

Merchandiser

Buford, Ga

- Identified a \$10,000 annual inventory discrepancy, reducing financial losses
- Implemented inventory rotation strategies, cutting spoilage by 20%
- Collaborated across departments to optimize operational efficiency, attaining top 3%

Quik Trip

February 2014 – October 2016

Assistant Manager

Lawrenceville, Ga

- Ranked in the top 5% for cash handling accuracy across company audits
- Led training initiatives for 25+ new hires, with 8 employees promoted to leadership positions within their first year under mentorship
- Optimized inventory levels by 15% through data-driven forecasting, reducing stockouts by 40%

Carriage Automotive Group

March 2011 – January 2014

Sales Consultant/Customer Relations Manager

Gainesville, Ga

- Consistently ranked among the top 5% of sales consultants, achieving or exceeding monthly sales targets for consecutive months.
- Assessed customer credit profiles and presented tailored loan solutions, collaborating with financial institutions to secure competitive financing options
- Built and maintained a pipeline of 200+ active prospects, resulting in a 40% increase in repeat and referral business year-over-year

ADDITIONAL EXPERIENCE

Bonefish Grill

October 2019 – April 2022

Bartender

Buford, Ga

SKILLS & CERTIFICATIONS

- Mortgage Loan Origination (MLO) License (Previously Held) NMLS #1562199
- Intermediate Excel (Pivot Tables, VLOOKUP, Financial Modeling)
- Budgeting & Cost Control
- Critical Thinking & Problem Solving
- Fluent in Polish